BARNER OF BEWORKSHOP BEWORKSHOP SECRETARY'S GOLDEN SHOVEL

PURSUE WIN EXECUTE

Diversifying Contracts in Design and Construction



February 13 and February 14, 2018 Country Springs Conference Center, Waukesha, WI

WisDOT Division of Transportation System Development Office of Business Opportunity and Equity Compliance 4802 Sheboygan Avenue, Madison, WI 53705

National Association of Minority Contractors Wisconsin Chapter NAMCWI.ORG PRESENTED BY







Building meaningful business partnerships

Supplier Diversity Initiative

At WEC Energy Group, we believe that using diverse suppliers makes good business sense. Supplier diversity fosters competition, enhances job creation and generates additional purchasing power in the communities where we do business. We are committed to building meaningful business partnerships with certified minority-, women-, service-disabled- and veteran-owned business enterprises.

Learn more about our Supplier Diversity Initiative and how to become a certified M/W/SD/V business at **www.wecenergygroup.com/sdi**.



WEC Energy Group, based in Milwaukee, is one of the nation's largest electric and natural gas delivery holding companies, serving 4.4 million customers in Wisconsin, Illinois, Michigan and Minnesota.

TABLE OF CONTENTS

State of Wisconsin Welcome Letters	4
NAMC-WI Leadership Welcome Letters	5
Conference Layout Map	6
Directory of Exhibitors and Resource Organizations	7
Day 1 – Conference Program	8
Day 2 – Conference Program	9
Project Profiles	10
Judge Doyle Square	
Aurora Hospital	
Illinois Tollway Tri-State Tollway	
Directory of Networking Contractors and Consultants	11
Project Profiles	12
Milwaukee Bucks Arena and Entertainment Block	
BMO Harris Financial Center at Market Square	
Day 1 – General Session - Sponsor Highlights	13
Project Profile: Foxconn	14
Day 2 – Foxconn Panel Breakfast	15
NAMC-WI Mission Statement	16
Awards Luncheon Program	17
NAMC-WI Golden Champion Award for Leadership in Minority Business Development	18
NAMC-WI Thank You Award	19
DBE Program History	20
Secretary's Golden Shovel Award 2018 Winners and Nominees	21
Secretary's Golden Shovel Hall of Fame 2018 Inductees	22
Secretary's Golden Shovel Hall of Fame Members 2000 – 2018	
Thank You to Sponsors	25

STATE OF WISCONSIN

Welcome



Thank you for making time in your schedule to attend this important conference. These are exciting times for Wisconsin. Our state's economy is growing, with businesses starting, expanding, or moving in all the time. That means lots of opportunities for construction and contracting

to support the buildings and infrastructure that house our companies and move our goods. And it's important that all of Wisconsin shares in our state's prosperity, which is why I'm so encouraged by the many minority and womenowned businesses flourishing across our state, creating wealth and hiring friends, family, and neighbors. I look forward to celebrating these successes with each of you at the Golden Shovel Award luncheon on Thursday. Until then, FORWARD!

Lieutenant Governor Rebecca Kleefisch State of Wisconsin



Greetings Friends, On behalf of the members of the Wisconsin State Senate I welcome the members of the National Association of Minority Contractors! I have the honor of representing a senate district in the heart of Milwaukee, an entrepreneurial hub for our state where creative

and innovative businesses are on the rise. Economic Sustainability is a pillar of my legislative agenda. I come from a long line of entrepreneurs, and have been a champion for small business owners for over 15 years. I know first-hand that the best way to move the economy forward is to invest in our small business economy so they can become employers; training our workforce through apprenticeship, internships and entry level jobs. I share your commitment to diversity and innovation. I look forward to addressing you at the Golden Shovel Award luncheon on Tuesday, February 13, 2018.

Senator Lena C. Taylor

State of Wisconsin



On behalf of the Wisconsin Department of Transportation (WisDOT), welcome to the 32nd Annual Golden Shovel Awards. The department is honored for the opportunity to recognize a job well done by so many of our colleagues in the highway improvement business.

At WisDOT, our goal is to focus on the right project in the right place at the right time, and we work hard to be a good steward of public resources. Our efforts are greatly assisted whenever we have the opportunity to work with talented, innovative contractors and subcontractors who help not only deliver a quality product but protect the project's bottom line. Under Governor Walker's leadership, our economy is growing, employment is at historic highs and unemployment is at historic lows. The state is moving forward!

Golden Shovel is a celebration of your many contributions to ensure a safe, efficient transportation system for the commuters, visitors and businesses that help to define our greater success in the State of Wisconsin. We encourage you to maximize this time to learn more about best practices and network with others throughout the industry.

Thank you again for all that you do. The Wisconsin Department of Transportation wishes you continued success.

Dave Ross

Secretary Wisconsin Department of Transportation

NATIONAL ASSOCIATION OF MINORITY CONTRACTORS - WI CHAPTER

NAMC Leadership



It is my honor to welcome you to the 32nd Annual DBE Workshop and Secretary's Golden Shovel and NAMC's Golden Champion Awards Conference. We are proud to partner with the Wisconsin Department of Transportation for the third year in a row.

Our previous collaborations have been a huge success and we will continue to grow the event. With the completion of WisDOT Megaprojects and the anticipated growth in the building trades, we felt the need to reach out to other contracting opportunities for our small businesses thus the theme of our event, Pursue – Win – Execute: Diversifying Contracts in Design and Construction; our primary objective for both the highway and building trades businesses.

We are excited about the Sponsor Highlights on Day 1 and even more excited about the Foxconn presentation on Connected & Automated Vehicle Highway Technology on Day 2.

For more than 30 years, WisDOT has played an active role through the disadvantaged business program to include minority and small businesses in its contracting process through stakeholders' meetings such as the Transportation Advisory Committee (TRANS-AC) and Transportation Consultant Advisory Committee (TRANS-CAC). Through these committees we have achieved much but much more is essential to be done to ensure DBE firms are actively participating in contracts in all regions of Wisconsin.

But today we celebrate the successes of the Secretary's Golden Shovel nominees and winners and the National Association of Minority Contractors Golden Champions for Leadership in Minority Business Development in Wisconsin Construction Industry. Congratulations to all!

Pursue, Win, Execute.

Brian Mitchell, P.E.

President

National Association of Minority Contractors - Wisconsin



On behalf of the National Association of Minority Contractors – Wisconsin (NAMC-WI), I commend you on your attendance, participation and support of the 32nd Annual DBE Workshop & Secretary's Golden Shovel and NAMC Golden Champion Awards.

Working with the Wisconsin Department of Transportation, we have achieved a truly transformative event. Together, we are creating movement in our industry that brings diverse resources from leading road construction, general contractors, building trades organizations and major stakeholders under one roof to productively maximize your relationship building opportunities.

We are extremely proud to have major presentations from Aurora Healthcare, BMO Harris Bank, Senior Vice President of the Milwaukee Bucks Alex Lasry, Foxconn executives, and Keynote Presentations from State Senator Lena Taylor and the Lieutenant Governor Rebecca Kleefisch.

This event features full presentations on mega projects and contracting opportunities from the Wisconsin Department of Transportation SE Region, City of Madison and City of Milwaukee.

A special Thanks to our NAMC partners, sponsors, and Wisconsin businesses who truly make the movement happen by reinforcing our goals of diversifying contracts in design and construction.

NAMC continues to lead the charge in creating greater access to opportunity for minority suppliers, contractors, consultants and trucking firms in the construction industry.

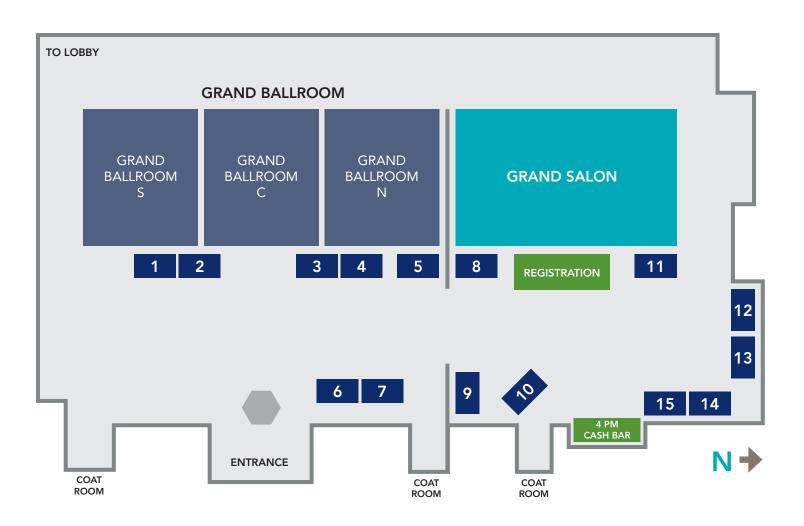
Welcome to the 32nd Annual DBE Workshop & Secretary's Golden Shovel and NAMC Golden Champion Awards Conference.

Pursue, Win, Execute.

Ugo Nwagbaraocha

Vice President National Association of Minority Contractors-Wisconsin

CONFERENCE LAYOUT



CONFERENCE EXHIBITORS

- 1 I-94 Wisconn Valley Construction Project
- 2 Ethnically Diverse Business Coalition US
- 3 DOT Small Business Transportation Resource Center
- 4 Lake Edge Logistics, LLC
- 5 INFO TECH Bid Express Small Business Network
- 6 SBA WI
- 7 WI Concrete Pipe Association

- 8 NAMC-WI
- 9 DBE Program Support Services
- 10 Wisconsin Chinese Chamber of Commerce
- 11 Diamond Disc
- **12** Industrial Battery Supply
- 13 AEROWORKS
- 14 BestEd Business
- 15 North Central Minority Supplier Development Council

DIRECTORY

Directory of Exhibitors and Resource Organizations



4N Consultants

Jaya Sharma jsharma@cityofmadison.com 608-695-0530 1907 Sherman Ave. Apt. 15 Madison,WI 53704

AACCW

Shawntel Mosby smosby@aaccwisconsin.org 414-462-9450 633 W. Wisconsin Ave., Ste. 603 Milwaukee, WI 53203

Aeroworks Productions*

Adam Andrews adam@ aeroworksproductions.com 262-455-5135 7740 29th Ave Kenosha, WI 53143

AICCW

Gary Mejchar gary.aiccw@gmail.com 414-604-2044 10809 W. Lincoln Ave. Ste 102 W. Allis, WI 53227

Best Ed Business

June Perry contact@BestEdBusiness (414) 313-9762 6100 W Mequon Rd Mequon, WI 53092

Brown Beasley Accounting LLC Lydia Beasley, CEO

Lydia@BBA-Accountant.com 414-264-6490 ext. 3 1850 N. Dr. MLK Drive Milwaukee, WI 53212

Wisconsin Chinese Chamber of Commerce*

Connie Li info@wiscc.org 608.268.3911 www.wiscc.org Milwaukee, WI 53200

City of Madison-Dept. of Civil Rights

Norman Davis ndavis@cityofmadison.com 608-266-4910 210 MLK Blvd., Rm. 523 Madison, WI 53703

City of Milwaukee Nikki Purvis npurvi@milwaukee.gov 414-286-5553 200 E. Wells St., Rm. 606 Milwaukee, WI 53202

Diamond Discs International* Ugo Nwagbaraocha ugon@diamonddiscs.net 414-543-4545 8530 West National Avenue West Allis, WI 53227

DOA/WI Supplier Diversity

Program* Truphosa Mwololo doawispro@wisconsin.gov 414-278-5037 101 E. Wilson St. Madison, WI 53703

First American Capital Corp.

Nico Alamo nico@aiccw-facc.org 414-604-2044 10710 W. Scharles Ave. Hales Corners, WI 53130

Forward. Service Corp. Ranard Morris jmarks@fsc-corp.org 608-244-3526 4600 American Pkwy, Ste 301 Madison, WI 53718

Harkinson Consulting

Julie Harkinson info@harkinsonconsulting.com 608-722-5169 250 E Wisconsin Ave. #1800 Milwaukee, WI 53202

HWCC

Ger Thao ger@hmongchamber.org 414-645-8828 6815 W. Capitol Dr., Ste. 204 Milwaukee, WI 53216

Illinois State Toll Highway

Authority Gustavo Giraldo Iponce@getipass.com 603-241-6800 2700 Ogden Ave. Downers Grove, IL 60515

Industrial Battery Service*

Larry Folz larry@ibswis.com 262-689-7778 842 Main St. Belgium, WI 53004

Info Tech - Bid Express Service*

Barry Sanders customer.support@bidx.com 888-352-2439 2970 SW 50th Terrace Gainesville, FL 32608

Johnson Media Consulting*

Matthew Johnson johnsonmediaconsulting@ gmail.com 414-372-5000 P.O. Box 511643 Milwaukee, WI 53203

KL Engineering, Inc.

Kim Lobdell klobdell@klengineering.com 920-347-1218 1537 Park Place, Ste. 950 Green Bay, WI 54304

M Squared Engineering

Minal Hahm minal@ msquaredengineering.com 262-376-4246 W62 N215 Washington Ave. Cedarburg, WI 53012

Milwaukee Dept. of City Development

Commissioner Rocky Marcoux teddy.benis@milwaukee.gov 414-286-5467 809 N. Broadway Milwaukee, WI 53202

NAMC-WI* Brian Mitchell contactus@namcwi.org

414-454-9475 6122 N. 76th St. Milwaukee, WI 53218

North Central MSDC* Heather Olson holson@N.centralmsdc.net

414-847-6497 500 W. Silver Spring Dr. #K-200 Glendale, WI 53217

Prism Technical Randy Crump

abennett@prismtechnical.com 414-847-0990 2745 N MLK Dr., Ste. 100 Milwaukee, WI 53212

raSmith

Benji Hayek benjie.hayek@rasmith.com 262-317-3321 16745 W. Bluemound Rd. Brookfield, WI 53005

Small Business

Adminstration - WI* Shane Mahaffy darryI.mahaffy@sba.gov 414-297-3941 310 W. Wisconsin Ave., #400 Milwaukee, WI 53203

The Business Council, Inc.

Marjorie Rucker mrucker@mmac.org 414-287-4174 756 N. Milwaukee St., #400 Milwaukee, WI 53202

Tunji-Lesi CPA Adetunji Lesi

tunjiles@tunjilesicpa.com 608-721-1745 6314 Odana Rd. , #14 Madison, WI 53719

USDOT SBTRC-Great Lakes Region

Gabriela Garcia ggarcia@ihccbusiness.net 312-425-9500 222 W Merchandise Mart Plaza Chicago, IL 60654

Walling Consulting Services

Van Walling van@wallingscs.com 414-702-1311 W173 N10200 Woodbridge Ln.w Germantown, WI 53022

WEDC

Seyoum Mengesha seyoum.mengesha@wedc.org 608-210-6880 201 W. Washington Ave. Madison, WI 53703

WI Concrete Pipe Association*

Clark Wantoch clark4concretepipe@wcpa.com 414-327-5272 6954 W. Tesch Ave. Milwaukee, WI 53220

WisDOT DBE Program

Rosalind Roberson rosalind.roberson@dot.wi.gov 414-438-2154 6150 W. Fond du Lac Ave Milwaukee, WI 53209

WPI

Aina Vilumsons ainav@wispro.org 414-270-3600 10437 Innovation Dr., Ste. 320 Wauwatosa, WI 53226

Write Like That, Inc.

Marci Martin marci@writelikethat.com 608-797-7350 9789 Enterprise Rd. Tomah, WI 54660

WRTP/BIG STEP

Laura Heller Iheller@wrtp.org 414-937-3600 3841 W Wisconsin Ave. Milwaukee, WI 53208

TUESDAY, FEBRUARY 13

DAY 1 conference schedule

7:00-9:00 am	PRE-CONFERENCE DBE ORIENTATION				
	Newly certified DBE firms will learn how to do business with WisDOT and other agencies in Wisconsin. They will know the benefits of becoming DBE certified, the pros and cons of government contracting and who to call for help. Attendees will understand contract specifications and requirements, DBE Program rules, DBE goal setting policies, and strategies for finding the right contract.				
9:00-9:30 am	GENERAL REGISTRATION				
	Grand Salon	Grand Ballroom N	Grand Ballroom C	Grand Ballroom S	
9:30-10:15 am	Daily Reporter 2018 Construction Outlook	Project Detail Discussions: Business Resources	Are You Working in Your Business or Are You Working on Your Business?	Labor Compliance Investigations: Overview & Outlook	
15 minutes	NETWORKING BREAK				
	Grand Salon	Grand Ballroom N	Grand Ballroom C	Grand Ballroom S	
10:30 - 11:15 am	AEROWORKS Drone Presentation	Understanding Financial Reporting	Four Essential Elements for Building Your Business	How to Bring Life to Your EEO/Affirmative Action Program	
15 minutes	NETWORKING BREAK				
11:30am-1:00pm	SPONSOR HIGHLIGHT LUNCHEON - Grand Salon				
15 minutes	NETWORKING BREAK				
	Grand Salon	Grand Ballroom N	Grand Ballroom C	Grand Ballroom S	
1:15-2:15 pm	Open	Masterworks PDH: 1	Transportation Panel: WisDOT and WTBA Perspectives	Networking: Community Workforce Resources	
15 minutes	NETWORKING BREAK				
	Grand Salon	Grand Ballroom N	Grand Ballroom C	Grand Ballroom S	
2:30-3:20 pm	Project Detail Discussions: Government Municipalities	Juggling Chainsaw: Proven Processes to Help Manage Your Business	Networking with WisDOT	Emerging Transportation Career Trends	
10 minutes	NETWORKING BREAK				
3:30-4:20 pm	Grand Salon	Grand Ballroom N	Grand Ballroom C	Grand Ballroom S	
	Project Detail Discussions: Supplier Diversity	Daily Reporter Top 10 Apps for Construction	Scheduled Networking: Prime Consultants and DBE Firms	Networking: Workforce Opportunity Session	
4:30-6:00 pm	NETWORKING RECEPTION				

WEDNESDAY, FEBRUARY 14

DAY 2 conference schedule

7:30-8:00 am	GENERAL REGISTRATION				
	FOXCONN PANEL BREAKFAST - Grand Salon				
8:00-10:00 am	Foxconn is a once-in-a-century opportunity for Wisconsin because of its \$10 billion capital investment and projected 13,000 jobs but is also technologically trailblazing in its use of autonomous connected vehicles. WisDOT will implement Connected and Automated Vehicle (CAV) technology and functionality to assist with freight and staff movements on Interstate 94. Listen to a panel of experts discuss how this new technology will impact our transportation system and its users.				
15 minutes	NETWORKING BREAK				
	Grand Salon	Grand Ballroom N	Grand Ballroom C	Grand Ballroom S	
10:15-11:05 am	OPEN	Leveraging Your DBE Beyond WisDOT	Contractor Speed Networking	How will Wisconsin's Changing Demographics Effect the Construction Industry	
15 minutes	NETWORKING BREAK				
11:20-12:20pm	Grand Salon	Grand Ballroom N	Grand Ballroom C	Grand Ballroom S	
	Project Detail Discussions: Public/Private Projects	Who has the Liability? PDH: 1	The Rules of Good Faith Effort	New Prevailing Wage Law Changes and General Issues	
10 minutes	NETWORKING BREAK				
GOLDEN SHOVEL AWARDS LUNCHEON - Grand Salon				and Salon	
12:30-2:00pm	Featuring two informative presentations from Lt. Governor Rebecca Kleefisch and DOA Director Matt Moroney on how Foxconn will change Wisconsin, Racine, and Kenosha's economic landscape within the next three years.				

COLOR CODE ACTIVITY KEY

- **General Sessions**
- Professional Development Workshops
- Networking Reception
- Networking Sessions
- Project Detail Discussions
- 10- or 15-Minute Networking Break



PROJECT PROFILES

Judge Doyle Square

City of Madison is pursuing an exciting new development opportunity known as Judge Doyle Square in the heart of the city's central business district. Judge Doyle Square is a two-block area in downtown Madison, Wisconsin. It is the site of the Madison Municipal Building, Government East parking garage and has been identified by the city as a location with significant redevelopment potential. The estimated cost is \$175 million. The redevelopment of this twoblock area in Madison's downtown will unite the vibrant Capitol Square, the Monona Terrace Community and Convention Center with a significant mixed-use development project comprised of commercial, hotel, residential, retail, and restaurant use combined with public parking and bicycle facilities. The redevelopment will include a newly constructed underground parking

garage and a brand new 253-room hotel. The new parking garage is part of an effort by the city to reduce surface parking. The \$32 million parking garage, which will be located behind the Madison Municipal Building, represents the public component of the redevelopment of two downtown blocks. Completion of the 620-car public parking garage is slated for February 2019, upon which the second phase of development will begin. Chicago-based Beitler Real Estate Services is leading the private portion of the project, which includes building a new hotel, apartment units, retail space and a bike center. The \$200 million-dollar investment will improve public facilities, increase property values, employment opportunities, and downtown residents not to mention the added capitol from visitors to the region bringing a significant boost to the city's economy.

Aurora Hospitals

Aurora Health Care has announced several projects totaling more than \$500 million. Projects include:

 \$55.5 million ambulatory surgery center and medical office building in the rapidly growing 84 South development in Greenfield. The project will enhance patient access to a variety of services, including general surgery, orthopedics, pediatrics, GI, pain management and urology. The multistory, approximately 130,000-square-foot facility would include an outpatient imaging center, sports health and rehabilitation, a specialty physician clinic and dispensary pharmacy. The project is expected to be completed in the summer of 2019.

- \$130 million health center that includes an outpatient surgery center and medical office building in Kenosha. The location is west of Interstate 94 and north of Highway 50.
- \$40 million expansion of the Athletic Performance Research Center at Marquette University.

Illinois Tollway Tri-State Tollway: Building for the Tomorrow

Roadway, bridge and ramp construction is scheduled throughout the Tri-State Tollway (I-94/I-294/I-80). Improvements are necessary to extend the life of the roadway and bridges, provide safe and convenient travel for Tollway customers and keep the Illinois Tollway system in good repair.

The Central Tri-State Concept is one of the early phases of the project's development. This concept includes findings and draft recommendations being considered and evaluated by the Tollway as it moves forward in the reconstruction of the Central Tri-State. A detailed planning and refinement process is underway to complete a design concept for rebuilding the Central Tri-State Tollway (I-294). This process includes outreach efforts with customers, communities, businesses and partners to identify regional improvements and continue to refine the design details. The proposed concept maximizes the value of investments into the Central Tri-State corridor for Tollway customers and the region.

DIRECTORY

Directory of Networking Contractors & Consultants

AECOM

Mike Preboske michael.preboske@aecom.com 414-944-6080 1555 N. Rivercenter Dr., Ste. 214 Milwaukee, WI 53212

Alfred Benesch & Company Amanda Zacharias

Amanda Zacharias azacharias@benesch.com 414-308-1310 1300 W. Canal St., Ste. 150 Milwaukee, WI 53233

Ayres Associates

John Davis davisj@ayersassociates.com 262-523-4488 N17 W24222 Riverwood Dr, #310 Waukesha, WI 53188



CORRE, Inc.

Troy Gagner tgagner@correinc.com 608-828-1011 175 E Wisconsin Ave., Ste. 7 Oconomowoc, WI 53066

D L Gasser Construction

Tina Neuman tina.neuman@dlgasser.com 608-356-3311 1000 Terrytown Rd. Baraboo, WI 53913

DAAR

Frank D'Amato frank.damato@daarcorp.com 414-225-9817 325 E. Chicago St., Ste. 300 Milwaukee, WI 53202

Dakota Intertek Corp.

Wenbin Yuan wyuan.dakota@gmail.com 262-784-8844 16600 W. National Ave. New Berlin, WI 53151

EMCS, Inc.

Dave Brose dbrose@emcsinc.com 414-347-1607 1300 W. Canal St., Ste. 200 Milwaukee, WI 53233

Fahrner Asphalt Sealers

Megan Myllyla megan.myllyla@ fahrnerasphalt.com 715-341-2868 2800 Mecca Dr. Plover, WI 54467

HNTB Corp.

Scott Solverson ssolverson@hntb .com 414-399-3349 10 W. Mifflin St, #300 Madison, WI 53703

Hoffman Construction Co.

Jessica Peterson jessicap@hoffcons.com 715-284-2512 123 County Rd. A Black River Falls, WI 54615

Hunzinger

Joan Zepecki JZepecki@hunzinger.com 262-797-0797 21100 Enterprise Ave. Brookfield, WI 53045

IGE Integrity Grading & Excavating

Ruth Geier ruth@integrityge.com 715-359-4042 605 Grossman Dr. Schofield, WI 54476

J.H. Findorff & Son

Carl Wickman cwickman@findorff.com 414-272-8788 1600 N. 6th St. Milwaukee, WI 53212

Jacobs Engineering (CH2M)

Jeff Bauer jeff.bauer@ch2m.com 414-272-2426 135 S. 84th St., Ste. 400 Milwaukee, WI 53214

James Peterson Sons, Inc

Douglas Johnson ann.bohn@jpsbp.com 715-748-3035 N2251 Gibson Dr. Medford, WI 54451

Kiewit Infrastructure Co.

Daisy Roque Daisy.Roque@kiewit.com 773-458-1250 8501 W. Higgins Rd., #400 Chicago, IL 60631

Lunda Construction Co. Yolanda McIntosh

ymcintosh@lundaconstruction.com 651-437-9666 15601 Clayton Ave. E. Rosemount, MN 55068

NETWORKING SCHEDULE

DAY 1 - February 13th

2:30-3:20 pm 3:30-4:20 pm Networking with WisDOT Schedule Networking with Consultants TRANS Workforce Opportunity Session

DAY 2 - February 14th

10:15-11:05 am Contractor Speed Networking Speed Networking fast paced, timed, facilitated, rotational exercise that allows 'face time' between a stationary prime contractor and a rotating business

Mathy Construction Company

Andy Marinelli andy.marinelli@mathy.com 608-783-6411 920 10th Ave. N. Onalaska, WI 54650

Mead & Hunt Rusty Chesmore

Rusty Chesmore rusty.chesmore@meadhunt.com 414-935-4270 10700 W Research Dr., #155 Milwaukee, WI 53226

MEI

Nelson Soler soler@multiculturalinstitute.com 414-383-4633 2778 S 35th St., Ste. 203 Milwaukee, WI 53215

Michels

 Brett Kahn bkrahn@michels.us 920-583-3132 817 W Main St. Brownsville, WI 53006

MSA Professional Services, Inc.

Mike Statz mstatz@msa-ps.com 608-242-7779 2901 International Ln., #300 Madison, WI 53704

Northeast Asphalt, Inc.

cture Co. Zachary Jolma zjolma@neasphalt.com 920-757-9200 W6380 Design Dr. Rd., #400 Greenville, WI 54942

Oneida ESC Group

Matt Kunstman kgraef@oescgroup.com 414-331-9374 5100 Eastpark Blvd., #300 Madison, WI 53718 Rock Road Companies, Inc. Meghan Vaxman mvaxman@rockroads.com 608-752-8944 301 W B R Townline Rd. Janesville, WI 53546

raSmith National

Rachel DeSombre bonnie.horning@rasmith.com 262-317-3311 16745 West Bluemound Road Brookfield, WI 53005-5938

SEH

Darren Fortney dfortney@sehinc.com 608-620-6199 6808 Odana Rd., #200 Madison, WI 53719

Stark Pavement Corp.

Greg Schmeling gschmeling@starkcorp.us 414-466-7820 12845 W. Burleigh Rd. Brookfield, WI 53005

WEC Energy Group

Jerry Fulmer jerry.fulmer@we-energies.com 414-221-2345 231 W. Michigan St. Milwaukee, WI 53203

Zenith Tech, Inc.

Scott Piefer spiefer@zenithtechinc.com 262-524-1800 N6 W23633 Bluemound Rd. Waukesha, WI 53188

Zignego Company, Inc.

Dan Zignego dzignego@zignego.com 262-547-4700 W226 N2940 Duplainville Rd. Waukesha, WI 53186

PROJECT PROFILES

Milwaukee Bucks Arena and Entertainment Block



Alex Lasry Milwaukee Bucks Senior Vice President of Strategy & Operations

The Wisconsin Entertainment and Sports Center (WESC), future home of the Milwaukee Bucks, will

be a state-of-the-art, multi-purpose sports and entertainment center in downtown Milwaukee, and an iconic landmark for the City and the State of Wisconsin. The \$524 million arena set to open for the 2018-19 NBA season, a new parking structure that recently opened and a \$30 million practice facility that opened in August. Mortenson Construction is the construction manager for the WESC. About 200, primarily iron workers, were on the site last year. That portion of the project is winding down and work is ramping up on the interior. Amenities such as escalators, plumbing and electrical networks, and heating and cooling are being set in place.

Work is expected to begin soon on a fourth aspect of the Bucks complex, the Live Block entertainment space, which will include bars, restaurants and public space just east of the new arena. Hunzinger Construction is managing the construction for the entertainment plaza northeast of the arena.

BMO Harris Financial Center at Market Square



Eric Wynn Findorff Dir. of Project Management & General Manager for Southeast Wisconsin



Jeffrey Garretson Findorff Director of Business Development

The new tower is planned to top 335 feet, roughly 50 feet taller than its current building. When finished it would be the 12th tallest building in the city.

Efficiency improvements in parking garage design will

allow the new 590-stall garage to occupy a smaller footprint than the current garage.

The new tower will feature several amenities, including a shared, multi-media conference center, common tenant lounge and terrace on the 11th floor and tenant fitness center. The standard floor plate in the building is 25,000 sf, with nine-foot, six-inch ceilings. Floor-to-ceiling windows and column-free corners are included on every floor.

The new tower will allow BMO to consolidate their offices in one building. The firm currently occupies almost all of its current building with roughly 700 employees, as well as leasing space in the nearby Milwaukee Center for approximately 200 additional employees. All will move to the new building.

Designed by Milwaukee-firm Kahler Slater, Irgens Partners will develop a new 25-story tower near Milwaukee's City Hall and lease it to BMO Harris Bank and other tenants. The new name for the tower is BMO Harris Financial Center at Market Square. Crews from J.H. Findorff & Son Inc. and Viet & Company will begin working on the glassy new, 25-story, 360,000-square-foot (sf) high rise this year.

BMO Harris will lease 123,000 sf in the new building, including first-floor space for a flagship retail bank. The new tower will be built on the site of BMO's current parking garage, eliminating the need for any land acquisition and keeping BMO in "the civic and cultural heart of the city" as stated by the firm's CEO Mark Irgens. Irgens company will also purchase and renovate BMO's current building at 770 N. Water St.

A new parking structure will be constructed atop the surface 14,400 sf parking lot at 769 N. Broadway.

32nd Annual DBE Workshop & Secretary's Golden Shovel Awards

13

TUESDAY, FEBRUARY 13

DAY 1 general session

11:30 am - 1:00 pm

Welcome

Brian Mitchell President National Association of Minority Contractors -Wisconsin (NAMC-WI)

Opening Remarks

Dave Ross Secretary Wisconsin Department of Transportation

Sponsor Highlights

Milwaukee Bucks Entertainment Block Alex Lasry Senior Vice President of Strategy

J.H. Findorff & Son Inc

& Operations

Eric Wynn, Director of Project Management and General Manager for Southeast Wisconsin

Jeffrey Garretson Director of Business Development

Opportunity Presentation

Rocky Marcoux Commissioner City of Milwaukee, Department of City Development

Keynote Presentation

State Senator Lena Taylor Wisconsin 4th District



THE TRANSFORMATION OF

Milwaukee's downtown is proof of the city's renaissance and economy boosting prowess. Our presenters from the Milwaukee Bucks, J.H. Findorff & Son's and Milwaukee Department of City Development will show you the future of downtown Milwaukee and share opportunities for small businesses to participate. This dynamic session will command your attention with its message of opportunity, transformation, commitment and collaboration.



BMO Harris Financial Center at Market Square

PROJECT PROFILE

Foxconn

Foxconn Technology Group is a multi-national electronics contract manufacturing company headquartered in Taiwan. Foxconn is the global leader in manufacturing services for the computer, communication, and consumer electronics industry. Foxconn helps build products for many of the leading U.S. and international brands and household names in electronics. Notable customers include BlackBerry, iPad, iPhone, iPod, Kindle, Nintendo 3DS, Nokia, PlayStation 3, PlayStation 4, Wii U, and Xbox One. Foxconn also is a leader in research and development, focusing on the fields of nanotechnology, heat transfer, wireless connectivity, material sciences, and green manufacturing process. The company has received more than 55,000 patents worldwide.

President Donald Trump and Governor Scott Walker announced on July 26, 2017 that Foxconn will build a \$10 billion flat screen TV manufacturing plant in southeastern Wisconsin. The plant will be located just north of County Line Road and just east of I-94 in Mount Pleasant in southern Racine County. Foxconn has facilities in Asia, Brazil, Europe and Mexico. The Wisconsin facility will be its first significant investment in the U.S. The project is by far Wisconsin's largest economic development project and is the largest corporate attraction project in U.S. history as measured by jobs. The project also will be the largest greenfield investment by a foreign-based company in U.S. history as measured by jobs. The Foxconn project is expected to have at least a \$7 billion annual economic impact on the state. The project will support approximately 10,000 construction jobs over each of the next four years as well as 6,000 indirect jobs resulting from construction. Once the Foxconn complex is fully operational, it is expected to employ up to 13,000 workers. In addition, the project is expected to create at least 22,000 indirect and induced jobs throughout the state.

WisDOT is planning a number of improvements to the infrastructure to mitigate the additional traffic demand resulting from Foxconn and induced development. The I-94 NS Project will be completed as well as expansions of Braun Road and CTH KR surrounding Foxconn. In addition, WisDOT will implement Connected and Automated Vehicle (CAV) functionality to assist with freight movement to and from General Mitchell International Airport and the shuttling of staff between a parking on the west of I-94 to and from the Foxconn plant via Braun Road and CTH KR. With planned future CAV technology, the completed I-94 NS project will provide safe and efficient travel, help facilitate new job opportunities, and will support businesses by providing just-in-time connection to world markets through General Mitchell International Airport. The plan is to complete the CAV work on Braun Street / CTH KR by the end of 2020 and I-94 by end of 2021.

32nd Annual DBE Workshop & Secretary's Golden Shovel Awards

15

WEDNESDAY, FEBRUARY 14

DAY 2 foxconn panel breakfast

8:00 am - 10:00 am

Welcome

E. Aggo Akyea Director WisDOT Office of Business Opportunity and Equity Compliance (OBOEC)

Brian Mitchell President National Association of Minority Contractors - Wisconsin (NAMC-WI)

PANEL PRESENTATION

Connected & Automated Vehicle Highway Technology for Wisconsin In Partnership with Foxconn

Moderator Dr. Connie Li, P.E. President TranSmart Technologies



Dr. Alan Yeung Director U.S. Strategic Initiative for Foxconn



Brett Wallace Foxconn Project Director, Wisconsin Department of Transportation



Dr. Bin Ran Professor and Director Connected Automated Transportation Program, University of Wisconsin-Madison



Jim Barbaresso Senior Vice President National Practice Leader for Intelligent Transportation Systems, HNTB

FOXCONN PANEL

NATIONAL ASSOCIATION OF MINORITY CONTRACTORS

JLG ULTR

UNBELT RENTALS



NAMC provides access, advocacy and development for members in collaboration with strategic alliances.

Founded in Oakland, California in 1969 by Raymond Dones and Joseph Debro, the National Association of Minority Contractors (NAMC) is the oldest minority construction trade association in the United States with over 50 Hall of Fame members and Legacy Builders and an annual project capacity of over one billion dollars nationally. Through a network of local chapters and in collaboration with strategic and corporate partnerships, NAMC assists members with building capacity by providing access to opportunity, advocacy, and contractor development training.

NAMC has a strong foundational history that has established a great legacy for the organization. NAMC's presence and voice in this industry is of even greater need today than ever before to continue the mission of providing Access (contract & resource opportunities), Advocacy (legislative impact), and Contractor Readiness (training, capacity building, and growth) for our members. The association strives to accomplish its goals in collaboration with major corporate partners, strategic alliances, and public agencies. The presence of NAMC today is a testament to its continuing legacy. The construction market is a relationship-driven industry. Business relationships must be developed; the strategies and approaches for pursuing, winning, and executing business is paramount. The future of NAMC lies in the enhancement of its Student Chapter Program as well as expanding our relationships with corporate partners to deliver the stated benefits of access, advocacy, and contractor readiness to our membership.

"Adversity can engulf the individual but not the group. If you are part of the group it weakens the adversity."

Raymond Dones, Founder

32nd Annual DBE Workshop & Secretary's Golden Shovel Awards

JEG ULTRA 17

WEDNESDAY, FEBRUARY 14

Wisconsin DOT Secretary's Golden Shovel and NAMC Golden Champion for Leadership Awards Luncheon

Wednesday, February 14 12:30 pm - 2:00 pm

Welcome

Brian Mitchell President National Association of Minority Contractors - Wisconsin (NAMC-WI)

Bob Seitz Deputy Secretary Wisconsin Department of Transportation

Keynote Presentations



Lieutenant Governor Rebecca Kleefisch State of Wisconsin



Matt Moroney Strategic Economic Initiatives Director Wisconsin Department of Administration

AWARD PRESENTATIONS

NAMC Golden Champion Award for Leadership in Minority Business Development in Wisconsin Construction Industry

National Association for Minority Contractors Brian Mitchell, President Ugo Nwagbaraocha, Vice President George Lawrence, Executive Director

Secretary's Golden Shovel Awards

Wisconsin Department of Transportation Bob Seitz, Deputy Secretary Joe Nestler, DTSD Administrator E. Aggo Akyea, OBOEC Director Diversifying Contracts in Design and Construction

18

NATIONAL ASSOCIATION OF MINORITY CONTRACTORS

JLG ULTR

NBELT RENTALS

National Association of Minority Contractors Golden Champion Award for Leadership in Minority Business Development in Wisconsin Construction Industry



Ruben L. Anthony, Jr., Ph.D

Dr. Ruben L. Anthony, Jr., was appointed President & CEO of the Urban League of Greater Madison in March 2015. In this role, he is poised to place 1,500 people in sustainable waged jobs. Most of his career he served as a manager with the Wisconsin Department of Transportation; where he was the Deputy Secretary and the Chief Operations Officer of a \$3.2 billion agency with 3,600 employees from 2003 to 2010. In this capacity, the agency reached historically high disadvantaged business enterprise goals on all mega projects. In 2016, he was inducted into the WisDOT DBE Hall of Fame. He has also won local, regional and national awards from the US Small Business Administration, Excellence Awards from the Wisconsin Supplier's Diversity Council, a Stewardship and an Advocacy Award from the National Association of Minority Contractors. Ruben is the architect of the "Wisconsin Model" for increasing minority labor and disadvantaged business enterprise (DBE) participation. Dr. Anthony is the owner of RowJAC consulting Inc. and has provided capacity building, planning and other services to Minnesota DOT, Milwaukee County, the Milwaukee Sewerage District, the Dulles Airport and others. By many, Dr. Anthony is viewed as one of the nation's foremost experts on minority labor and business development issues.



Joan Zepecki

Joan Zepecki has worked at Hunzinger for 24 years as Diversity and Community Outreach Coordinator. She is extremely proud of their track record, of meeting and exceeding diverse contracting and inclusion goals. Hunzinger has had incredible results with over \$360 million in contracts awarded to minority, women, small or disadvantaged firms. They have also led the way in meeting workforce inclusion goals by completing Summerfest's Gateway Project which was a collaboration between the State of Wisconsin, Milwaukee County, the City of Milwaukee and Milwaukee World Festivals, Inc. – quite a group. The project had a 40% RPP goal and Hunzinger achieved 51%.

Zepecki's experience goes back to the preconstruction of the Wisconsin Convention Center and Miller Park projects where establishing and meeting inclusion goals were a new and developing concept. She successfully worked with the owners, their boards, government officials, community members and subcontractors to develop successful strategies that ensured success. She has been building on those action plans ever since.

32nd Annual DBE Workshop & Secretary's Golden Shovel Awards

NAMC GOLDEN CHAMPION AWARD

National Association of Minority Contractors Golden Champion Award for Leadership in Minority Business Development in Wisconsin Construction Industry



BMO Harris Bank

BMO Harris Bank provides a broad range of personal banking products and solutions through nearly 600 branches and fee-free access to over 40,000 ATMs across the United States. These include solutions for everyday banking, financing, investing, as well as a full suite of integrated commercial and financial advisory services. BMO Harris Bank's commercial banking team provides a combination of sector expertise, local knowledge and mid-market focus throughout the U.S. We partner closely with BMO Private Bank who serve a full range of client segments, from mainstream to ultra-high net worth, with a broad offering of wealth management products and solutions offered through offices across the United States. We help our customers make money make sense by delivering the broadest range of financial services. And, we have a deep commitment to the communities where our employees work and live.

Thank You Award



State Senator Lena C. Taylor

Senator Lena C. Taylor is a Democratic member of the Wisconsin Senate, representing the 4th District since 2005. In June 2012, Taylor was named co-chair of the Joint Committee on Finance. She is the first African-American woman ever to serve as the co-chair of the committee. As of her reelection in 2012, Senator Taylor currently serves on five different Senate Committees. She holds seats on two important economic committees: The Agriculture, Small Business, and Tourism Committee, and also the Economic Development and Local Government Committee. Senator Taylor also looks to promote voting equality and urban representation through her position on the Elections and Urban Affairs Committee. Senator Taylor also serves on the Senate Special Committee on Symposia Series on State Income Tax Reform Information. In past sessions, Senator Taylor served on the Joint Committee on Finance, and as the chair of the Senate Judiciary Committee, expanding the committee's work on criminal justice reforms and implemented the first ever "State of Justice" tour with the committee across Wisconsin.

PURSUE - WIN - EXECUTE

Diversifying Contracts in Design and Construction

20

SECRETARY'S GOLDEN SHOVEL AWARD

WBELT RENTALS

Wisconsin Department of Transportation 32nd Annual Secretary's Golden Shovel Award

DBE PROGRAM HISTORY

IN 1983, CONGRESS ENACTED the first Disadvantaged Business Enterprise (DBE) statutory provision that required USDOT to ensure that at least 10% of the funds authorized for the highway and transit federal financial assistance programs be expended with DBEs.

The legislation was proposed by Congressman Parren Mitchell who was characterized as a small business activist who authored legislation to move the minority segment of this country into the economic mainstream through federal government expenditures. He is credited with leading initiatives that increase minority participation under the Small Business Administration's 8(a) program, the Department of Defense's Goal Program, Public Law 95-507 and the Surface Transportation Assistance Act of 1982. Government advocacy is a cornerstone of effective DBE program implementation. The DBE program legislation was intended to remedy past and current discrimination against disadvantaged business enterprises; the legislation was codified in the Code of Federal Regulations at 49 CFR Part 26, which spells out the intent, implementing rules and program objectives. Intent and action are measured in the DBE program. DBE legislation requires each DOT-assisted state and local transportation agency to ensure nondiscrimination in contracting. Agencies must establish annual DBE goals, assign contract-specific DBE subcontracting goals, certify the eligibility of firms and help remove barriers to participation. The program's mission and purpose is foster equal opportunity in federally funded contracts. Implementing concepts are accountability, responsibility, achievement, inclusion and valuation.

JLG ULTR

It was only fitting, that WisDOT launch the Secretary's Golden Shovel Awards to recognize those who embody the principles of the DBE program and to memorialize WisDOT's progress toward fulfilling the vision of Congressman Parren Mitchell—to integrate the economic marketplace.

SECRETARY'S GOLDEN SHOVEL AWARDS' HISTORY

INITIATED IN 1985, one year following the inception of Wisconsin's Disadvantaged Business Enterprise (DBE) Programs, the Secretary's Golden Shovel Awards was spearheaded by then Programs Director, David Manning. The purpose and concept for the awards are to cite DBE firms for their outstanding contract and project performance during the year, for program participation; and to recognize individuals, organizations, and groups instrumental to the success and progress of the DBE Program's concept and ideals. Those concepts and ideals remain true and clear today to assist DBE firms to work on WisDOT projects and compete in the market place outside of the DBE Program.

32nd Annual DBE Workshop & Secretary's Golden Shovel Awards

21

SECRETARY'S GOLDEN SHOVEL AWARD

congratulations!

2018 Winners

JT Engineering Inc Interstate Sealant & Concrete Inc Pro Electric Inc Rochelle Codlyn Terry & Nick Ni, Oneida Total Integrated Enterprises Toki & Associates Inc

2018 Nominees

Arbor Green Arrow Crete Cardno Inc Cisco Distributing Era Valdivia GAT Supply Hard Rock Sawing & Drilling Specialist Co Interstate Sealant Inc JT Engineering Inc Matt Grove, Wisconsin Transportation Builders Association Mega Rentals Inc Outdoor Lighting Pheifer Brothers Construction Pro Electric Inc Raynard Morris, Forward Services Corporation Rochelle Codlyn Robins Trucking Stark Pavement Corp Terry & Nick Ni, Oneida Total Integrated Enterprises Toki & Associates Inc TranSmart Technologies Zignego Company Inc

PURSUE • WIN • EXECUTE Diversifying Contracts in Design and Construction

22

SECRETARY'S GOLDEN SHOVEL AWARD

UNBELT RENTALS

congratulations!

2018 Hall of Fame Inductees

Pro Electric Inc

Pro Electric was established in March of 2005 by Craig Clements. Craig holds a State of Wisconsin Master Electrician License and Level II IMSA Certification. Craig has learned skills necessary to operate a successful electrical contracting business including: estimating, scheduling, procurement of materials, project managing and execution of projects. All of their electricians possess years of on-the-job experience. Not only that, they're also industry certified and committed to keeping up with the latest advances in the field. You can rest easy, because your electrical job will be in the best and most skilled hands that it can be. Services include traffic signals, street lighting, airport runway lighting & wiring, outdoor site lighting, freeway traffic management system (FTMS) installation, directional boring, trenching, fiber placement, lighting installations & upgrades, temp control systems, and much more.

Toki & Associates

JLG ULTR

Toki & Associates, Inc. was established in 1987 as a corporation in the State of Wisconsin to provide multi-disciplined consulting engineering services. Since then, the firm has grown with an office in Milwaukee, Wisconsin providing architectural, engineering and construction services. Toki's principals, Theophilus Iyasele, P.E. and Olaitan Olapo, P.E., bring over 30 years of experience along with key personnel that have substantial experience with various government and private clients.

Toki & Associates, Inc. currently employs engineers, architects, construction managers, surveyors, field and CAD technicians and administrative support personnel. Our principals are actively involved in the management of all our projects. Our commitment to excellence and professionalism, together with sound management and technical skills have resulted in long term relationships with our clients.



Craig Clements



Theophilus Iyasele, PE

Olaitan Olapp, PE

32nd Annual DBE Workshop & Secretary's Golden Shovel Awards

23

SECRETARY'S GOLDEN SHOVEL AWARD

32nd Annual Secretary's Golden Shovel Award Hall of Fame

Hall of Fame 2000-2018

- Arbor Green Bloom Consultants Dolson, Inc. Hoffman Construction Kjohnson Engineers Payne & Dolan Zenith Tech Arrow-Crete Choice Construction
- Habermehl Electric Lunda Construction Mega Rentals TransSmart Technologies Zignego Company KL Engineering, Inc. Pro Electric Toki & Associates

Hafeezah Ahmad Founder, EEO Youth Programs

Eugene Johnson DBE Program Director 1991-2011

Dr. Ruben Anthony, Jr. Deputy Secretary 2003-2011

Suzanne M. Jersild I-39/90 Rock County Stakeholder Advisor 2013-2016











HABERMEHL ELECTRIC, INC.









LUNDA CONSTRUCTION CO.





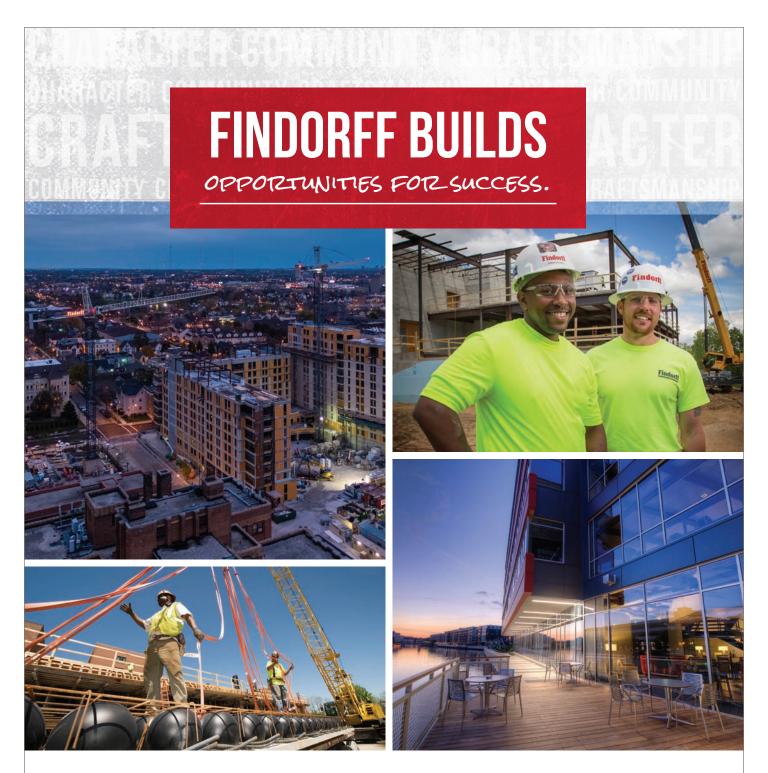


32nd Annual DBE Workshop & Secretary's Golden Shovel Awards

25

EVENT SPONSORS

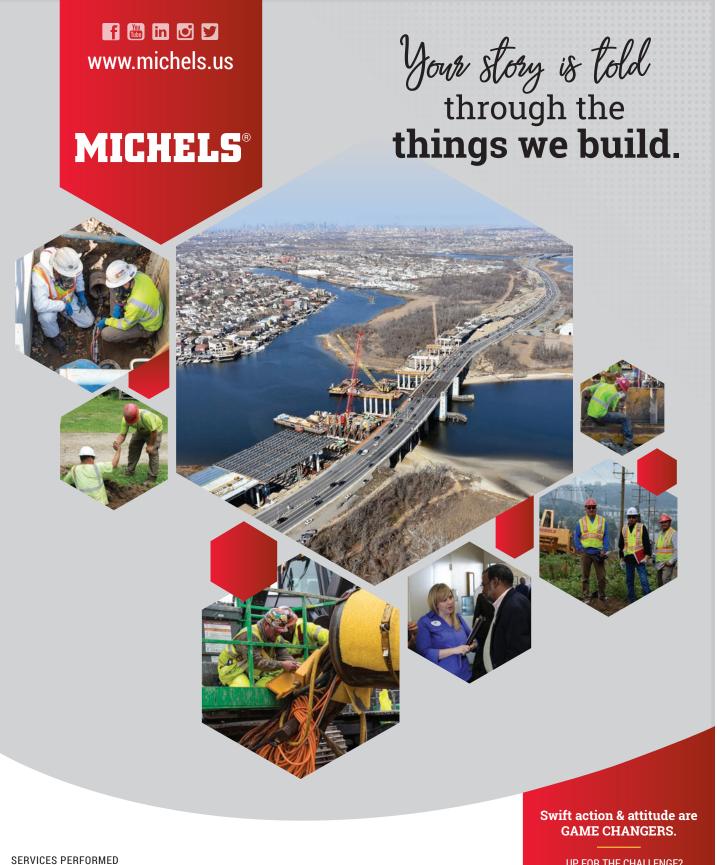




CONGRATULATIONS TO THIS YEAR'S GOLDEN SHOVEL AWARD WINNERS!

Findorff is proud to engage local community businesses and NAMC members through new construction opportunities in our communities.





Michels is an industry-leading utility and infrastructure contractor offering Mainline and Gas Distribution Pipeline Construction, Horizontal Directional Drilling, Electrical Transmission, Substation and Distribution Construction, Pipe Rehab, Direct Pipe, Fiber Optic Networks, Heavy Civil Work, Deep Foundations, Tunneling, Dewatering, Paving, Crushing, Road Building and Bridges.

UP FOR THE CHALLENGE?





HUNZINGER IS PROUD TO RECEIVE A 2017 GOLDEN CHAMPION AWARD

Hunzinger proudly supports NAMC and has awarded more than \$360 million in direct contracts to over 100 diverse partners in the last 20 years.





For information on diverse contracting, contact our Diversity Coordinator, Joan Zepecki at jzepecki@hunzinger.com WWW HUNZINGER.COM | 262.797.0797



PROUDLY DESIGNED AND BUILT WITH A STRONG LOCAL WORKFORCE



THE NEW HOME OF THE MILWAUKEE BUCKS OPENS IN 2018

GET YOUR NEW ARENA SEATS NOW!

BUCKS.COM/MVP

Grading Your Future with INTEGRITY.

We strive for INTEGRITY & EXCELLENCE in everything we do.

General Contracting

D)

VATUS

- Site Development and Land Clearing
 - WI D.O.T. Projects
 - EPA Super Fund Projects
- Storm Sewer, Sanitary Sewer and Water Main
- Construction and Reconstruction
 - Heavy Highway, Local Street
 - Lake and Pond
- Large Environmental Clean-up Projects

- Demolition
- Snow Removal
- Maintenance Contracts
- Material Crushing and Screening
- Construct, Operate and Close Landfills



Headquarters: 605 Grossman Drive • Schofield, WI 54476 • 715-359-4042 Second Location: 151 Horizon Drive • Suite B • Verona, WI 53593 • Fax: 608-497-0611 www.integrityge.com



Affirmative Action / Equal Opportunity Employer



TranSmart & its wholly-owned subsidiary EJM Engineering Congratulates

All Winners of The Secretary's Golden Shovel Awards And NAMC Golden Champion Awards



The TranSmart/EJM Services Include:

- Highway Engineering and Design
- Civil Engineering
- Electrical Engineering
- Structural Engineering
- Traffic Engineering
- Intelligent Transportation Systems (ITS) Design, Implementation, Operation & Maintenance
- Security/Communication/ Technology Systems

- Automated & Connected Vehicle Highway System Planing & Implementation
- Construction Management & Inspection
- Multi-Modal Transportation Planning & Design
- Program Management
- Asset Management System Design & Implementation
- Transportation Planning & Environmental Documentation



www.transmartinc.com www.ejmengineering.com TranSmart is a proud participant in WisDOT's first Mentor/Protégé class.



CREATING EXCEPTIONAL FACILITIES THAT IMPROVE THE LIVES OF OTHERS



Milwaukee (414) 577-1177

Madison (608) 255-1177

cgschmidt.com

CONSTRUCTION MANAGEMENT GENERAL CONTRACTING DESIGN-BUILD

When the construction industry is looking for a Partner that adds Value, without the headaches, they put their Trust in Diamond Discs International.

Cut Above the Rest!

- Largest Inventory of Industry Proven Tools
- 8a Federal Certification
- A+ Rated Fully Accredited Member of the Better Business Bureau
- Full DBE/EBE Certification Achievement of DBE / EBE Participation Goals
- Professional, Knowledgeable & Technically Trained Staff
- Nationally Recognized Award
 Winning Firm

Industry Proven!

- Pro Series Concrete & Asphalt Cutting Diamond Blades
- Masonry, Stone and Steel Cutting Diamond Blades
- Diamond Core Bits 1" to 18"
- Power Gas Saws
- Hand Held Power-Tools / Grinders
- Safety Equipment / Safety Cones
- National and International Delivery Channels
- Same day pick-up and job site delivery options



DIAMOND DISCS INTERNATIONAL EDITION VI



Contact Diamond Discs International today! Call toll free at **888.582.3861** and ask about our exclusive and premiere pricing. Or simply e-mail ddisales@diamonddiscs.net.

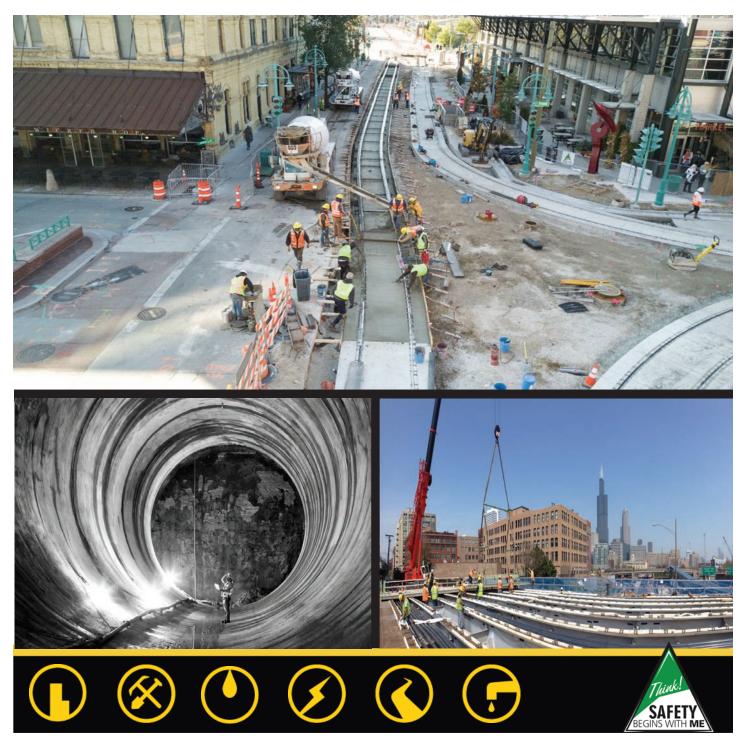
www.diamonddiscs.net



KIEWIT INFRASTRUCTURE CO. GREAT LAKES AREA OFFICE 8501 W. Higgins Road, Suite 400 Chicago, IL 60631 (773) 458-1250 www.Kiewit.com

Congratulations to the this Year's

NAMC-WI Award Winners!



Get in on this money-saving offer from The Daily Reporter

NAMC WISCONSIN CHAPTER MEMBERS QUALIFY FOR A SPECIAL DISCOUNT - START YOUR SUBSCRIPTION TODAY!

MEMBER OPTIONS

THE DAILY REPORTER

Regular 1 year subscription rate = \$239 NAMC Member Rate= \$189 SAVE \$50

With The Daily Reporter, you'll receive:

- 253 information-packed issues of the newspaper delivered Monday through Friday.
- Unlimited online access to current articles and article archives.
- In-depth reporting on all aspects of the construction and commercial real estate industries.
- 20+ new bids in the newspaper every day.
- HardHat e-alert with the latest news.
- Awards magazines and special bonus sections.
- Invitations to networking events, awards programs, and panel discussions.
- Project profiles, government news, and more.

JbTrac

Regular 1 year subscription rate = \$599 NAMC Member Rate = \$450 SAVE \$149

With JobTrac, you'll receive:

- All the features of The Daily Reporter.
- Unlimited access to over 400 open projects in the searchable construction bids database.
- My Preferences-Select specific criteria and receive an email with bidding opportunities that match your selection.
- My Jobs-Track up to 50 jobs and receive email notifications when the projects are changed or updated.
- Job mapping-Click to see where a specific job is located or discover jobs near you.
- Three extra "seats" or licenses–Up to three additional users from your company.
- One-click access to company contact info (including address, phone and fax number) for awarded and received bidders.
- Free listing in our Construction Resource Directory.
- JobTrac Daily Alert email.

Subscribe online! Go to www.dailyreporter.com/subscribe and enter promo code MemberDiscount.





12773 W SILVER SPRING DR. BUTLER, WI 53007 414-527-2300

Your "One Stop Shop" for Truck Bodies! From 1-Tons up to Quad Axle Dumps, Service Bodies, Flatbeds, Van Bodies, Liftgates, Pusher/Tag Axles, Hoists. Cranes, Snowplows, Salt Spreaders, Van Interiors, Tarps, Toolboxes, Hitches, and much more after-market equipment, Brake & Equipment has you covered! Stop in or give us a call today!





If you need parts or accessories for your commercial truck, we've got you covered! We stock parts for brakes, suspensions, axles, plows, salt spreaders, tarps, pumps, valves....you get the idea! We also stock lights, mirrors, fenders, hitches, and many other products to keep you on the road and increase your "Up Time". Stop in soon and let's keep your truck rolling!







Zignego Company, Inc. W226 N2940 Duplainville Road | Waukesha, WI 53186 (262) 547-4700 | F (262) 547-4508

Congratulations 2018 Winners!

NAMC Golden Champion Award for Leadership and WisDOT Secretary's Golden Shovel Award



Founded in 1980, Zignego Company, Inc. has been successfully building urban, highway, and interstate construction projects throughout Wisconsin ever since. Zignego values hard work, positive relationships with local businesses and suppliers, and focuses on delivering a consistent, high quality product.





Wisconsin Chinese Chamber of Commerce

Wisconsin Chinese Chamber of Commerce (WCCC) Congratulates All Winners of The Secretary's Golden Shovel Awards And NAMC Golden Champion Awards

WCCC Values ~ Unity • Dedication • Innovation • Growth

www.wisccc.org

info@wisccc.org

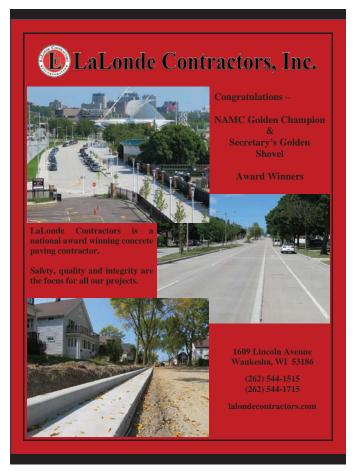


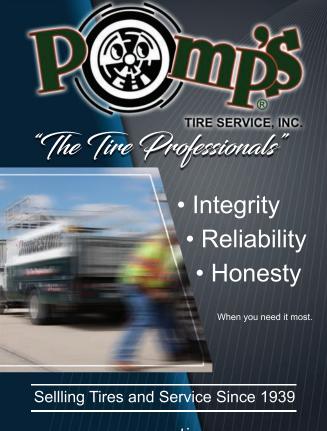
OUR LOCATIONS

Milwaukee, Port Washington, Grafton, Sheboygan/Manitowoc, Richfield, New Berlin, and Franklin

CONTACT US

414.831.2401





www.pompstire.com

AT GILBANE, WE'RE ABOUT PEOPLE, RELATIONSHIPS AND COMMUNITY. IT'S JUST HOW WE'RE BUILT.



BUILDING PARTNERSHIPS Knowledge Transfer + Opportunities = Successful Projects

Exciting Career Opportunities www.gilbaneco.com/careers

Build With Us www.gilbaneco.com/build-with-us

www.gilbaneco.com





SOLUTIONS RESULTS

Gilbane

Large-firm capabilities with small-firm attitude.

Our industry-recognized professionals solve complex engineering challenges and provide specialty services all under one roof.

Transportation
Structures
Landscape
Architecture
Environmental

Real Estate Historical Public Involvement Construction Oversight Survey

OCONOMOWOC

GREEN BAY

WITTENBERG

CORREINC.COM







CREATIVITY BEYOND ENGINEERING

- Transportation/Traffic
- Structural Engineering
- 3D Laser Scanning/
- Construction Services
- UAS

Surveying

raSmith.com



Transportation-Traffic | Site Design-Civil | Municipal-Utility Land Survey-Mapping | Lighting-Electrical | Structures klengineering.com | 608.663.1218 | 800.810.4012 5400 King James Way | Suite 200 | Madison, WI 53719



Bruce A. Spann, PE President & CEO

Consulting Engineers

W175 N11086 Stonewood Dr. • Suite B • Germantown, WI 53022-6509 Office: 262.255.8190 • Fax: 262.255.8195 • Direct Line: 262.345.1480 bspann@spannllc.com • www.spannllc.com







Specializing in DBE certifications and resolving DBE contractual disputes with a proven track record.

1907 Sherman Avenue, Suite 15 Madison, Wisconsin 53704 P: 608.695.0530 / F: 608.531.2828 jsharma@sharmaadr.com www.sharmaadr.com

Sharma Law Office









Write Like That, Inc. Proposal Writing and Management, Website/Digital Content

Marci Martin

Principal, Proposal Management 9789 Enterprise Rd. • Tomah, WI 54660 Office: (608) 286-3913, ext.1 Mobile: (608) 797-7350 marci@writelikethat.com





Tunji-Lesi CPA, LLC

Accounting, Consulting, Tax & Payroll Services

Adetunji A. Lesi CPA, CMA, CGMA, MBA - Principal

NAICS: 541211; 541213; 541214; 541219; 541611; 541614; 561440

6314 Odana Rd, Suite 14 Madison, WI 53719 Ph: (608) 721-1745 Cell: (608) 345-5002 Fax: (608) 721-1932 tunjilesi@tunjilesicpa.com Web: tunji-lesicpa.com



Bonding Relationships.

the East



Knowledge. Experience. Trust.

Surety Bonding & Insurance

Wisconsin's Largest Independently Owned Surety Bonding Agency

Phone 262.781.3714

www.brehmeragency.com

Investing in our **community**.



BMO Harris Bank is proud to support the National Association of Minority Contractors-Wisconsin.

Seeking visionary collaborators.

Aurora is dedicated to making our communities healthy in ways stronger than medicine by using our purchasing power to support diverse businesses, including those owned by women, veterans and people of color. And we can't wait to see what we can achieve together.

To apply to be a supplier with Aurora, call **866-830-6256** or email **supplierdiversity@aurora.org**.

C Aurora Health Care®